



## National Wholesaler Gets Significant Operational Improvements from Upgraded ERP System

### *Background*

The client is one of the largest privately held companies in the United States, whose business involves the wholesale distribution of food and grocery items. It is a large-scale national operation, providing more than **95,000 stock-keeping units to more than 4,500 corporate customers** in the United States.

### *Client Pain Points*

*The client had several business pain points that were resulting in serious operational inefficiencies:*

- Their legacy systems were not competent enough for their complex business.
  - They had no automatic integration capability.
  - Some of their business processes are still at the defining stage.
  - Multiple systems integrations had been done by multiple vendors, resulting in unnecessary complexity.
  - Their IT environment was very complex and disparate due to numerous processes and various system landscapes.
  - They were burdened with non-synchronous processes and applications due to various acquisitions and takeovers — leading to high maintenance, manpower, and training costs.
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### *Nsight Solutions*

Nsight was contracted for the Roll Out Phase 1 of the client's ERP implementation which leveraged Oracle's E-Business Suite.

### *Specifically, Nsight performed the following:*

- Developed a multi-roll out strategy of ERP processes that leveraged Oracle E-Business Suite R12 for Financial Management and Human Capital Management.
- Integrated Financials, Order Management, and Purchasing.
- Used Oracle ADF Framework for application simplification and user experience improvement.
- Implemented Oracle Exadata Database management for better system performance and lower costs.
- Delivered functionality according to schedule.
- Achieved Go Live on time.

### *Business Benefits*

*Thanks to the new Oracle E-Business Suite implementation, the client was able to get the following business benefits:*

- Improved business process efficiencies and productivity, which in turn resulted in lower overall costs.
- Enhanced support for future growth.
- Minimized business disruptions due to extensive training of end users.
- Significant opportunity gains arising from good data quality and increased customer satisfaction.

